JOSH SIGEL / LASSO

The Operator's AI Test

Five questions before you invest.

01 / RESULT

What should improve for the business?

Name the customer promise, employee task, or management decision. Choose a measure of the useful result.

02 / WORK

What happens from request to completion?

Map the information, systems, handoffs, and repeated effort. Identify where the work waits.

03 / OWNERSHIP

What can AI do, and what must a person decide?

Give the result an owner. Set the review point before a consequential commitment.

04 / EXCEPTIONS

What happens when the expected path breaks?

Test missing information, a duplicate request, and an unavailable system. Identify who handles the unresolved work.

05 / ECONOMICS

What changes after the full cost is included?

Count review, corrections, implementation, software, maintenance, and adoption. Distinguish added capacity from actual cash savings.

Use one real workflow. Write down the assumptions. Decide what evidence would justify the next step.

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